

TRADE PROGRAMME · 2027

FOR THOSE WHO CHOOSE FOR OTHERS.

European design brands, trade pricing on every order and one person from start to finish. For interior designers, architects, developers and hotels.

mood.
objects & rooms

We choose every piece as we would for a project of our own: for how it is made, how it ages and how it lives in a home.

24
European brands, also made to order

48 h
for your room-by-room quote

1
person from start to finish

1,800+
pieces published at your price



WHO WE WORK WITH

From one piece for a renovation to a whole hotel. If you choose furniture for others, this programme is for you.

INTERIOR DESIGNERS AND DECORATORS

Homes and renovations, from one piece to the whole house.

ARCHITECTS

Specification with technical sheets and real finishes.

DEVELOPERS AND REAL ESTATE

Show flats and turnkey, phased delivery.

HOTELS AND RESTAURANTS

Heavy-use contract and fixed pricing.



BRANDS

Official distributors. Each brand's full catalogue, including pieces not on the website, with real lead times.

101 Copenhagen	HAY	Paper Collective
Albedo	Horm	Pappelina
Ann Demeulemeester	Karman	Potocco
Bensen	Mobles 114	Roche Bobois
Bover	New Works	Secto Design
Capod'opera	Nexia	Umage
Ferm Living	Oluce	Valerie Objects
Forestier Paris	ORA	Vibia



YOUR PRICE, ON EVERY ORDER

The trade price is the price published on the website minus 10 %, on the whole catalogue and from the first order. In Promotions, −30 % off the retail price and your trade discount on top. And the bigger the order, the bigger the discount: calculated on each purchase, in the cart and at checkout.

TRADE PRICE	ORDERS FROM €6,000	ORDERS FROM €15,000
−10 %	−15 %	−20 %
WHOLE CATALOGUE, EVERY ORDER	ON THE WHOLE ORDER	ON THE WHOLE ORDER

AN EXAMPLE

Lamp · website price (retail)	€169.00
Your trade price (−10 %)	€152.10
In Promotions (−30 % off retail, then −10 %)	**€106.47**

AND PER ORDER

€3,000 order	−10 % · trade price
€8,000 order	−15 % on the whole order
€20,000 order	−20 % on the whole order
Next month, €300	−10 % · trade price

YOUR ORDER −15 %

−15 % applied to the whole order. €6,171.36 to go for −20 %.

−10 % €6,000 · −15 % €15,000 · −20 %

CLEAR TERMS

CALCULATION

Per order, on the value of the pieces (VAT included, delivery excluded) at website price. The tier applies only in the cart and at checkout of that purchase.

SPECIAL PRICING

Vibia, Oluce and ORA are sold at website price; project discounts are quoted item by item.

DELIVERY

Free from €100; furniture from €1,000. To site, to your studio or to the end client. Bulky furniture by specialist carrier with prior notice.

PAYMENT

By card when you place the order, or under the payment terms agreed with your company. Made-to-order items are confirmed once paid.

CODES

Store promo codes are for retail customers and do not combine with trade pricing.

INVOICES

Issued to your company with the registered VAT number. We email them and they are in My account.

Trade price −10 % · −15 % from €6,000 · −20 % from €15,000 · free delivery from €100, furniture from €1,000.

EVERYTHING INCLUDED

What you expect from a design store, with the service of a studio.

SHOWROOM IN NAVARRA

Come with your client: pieces in stock to see, touch and take home the same day.

ROOM-BY-ROOM QUOTES

Within 48 h, with each brand's real lead times.

ONE PERSON

Your project manager, from the first call to delivery.

SAMPLE KIT

Fabrics, woods and metals on loan for 30 days.

WHITE LABEL

Quotes without our retail price, ready for your client.

SHEETS AND 3D MODELS

Technical sheets, finishes and 3D from the brands, on request.

COORDINATED SITE DELIVERY

In phases, with installation and packaging removal when needed.

HOW IT WORKS

No fees, no commitment. We only check that you are a professional.

1

YOU APPLY

A two-minute form at moodobjects.com/en/pages/programa-profesional.

2

WE CALL YOU

We review your profile and get in touch personally within one working day.

3

LOG IN WITH YOUR EMAIL

No password: we email you a code every time. Click B2B next to Menu and choose Log in.

4

BUY OR ASK FOR A QUOTE

On the website, in Quick Shop or with your person at mood., room by room with real lead times.

TRADE PRICE	ORDERS FROM €6,000	ORDERS FROM €15,000
−10 %	−15 %	−20 %
WHOLE CATALOGUE, EVERY ORDER	ON THE WHOLE ORDER	ON THE WHOLE ORDER

YOUR TRADE WEBSITE

Inside moodobjects.com, with your price on every piece.

B2B CATALOGUE

The whole website at your price with retail struck through. Filters by category, brand and finish; add to order from every card.

QUICK SHOP

The catalogue as a magazine by category: turn pages, click a piece and add it without leaving. Saves as PDF.

TOOLBOX

Channel guide, this dossier, high-res images, technical sheets, brand price lists and catalogues.

MY ACCOUNT

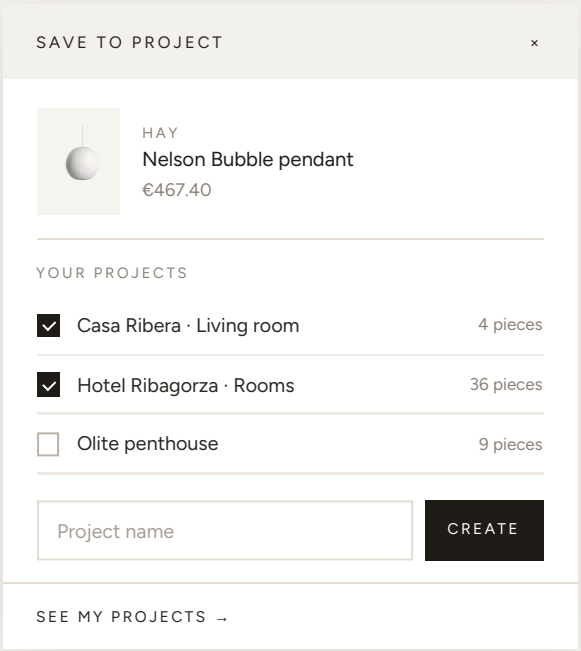
Orders and status, reorder, invoices, addresses, company and terms. All on one page.

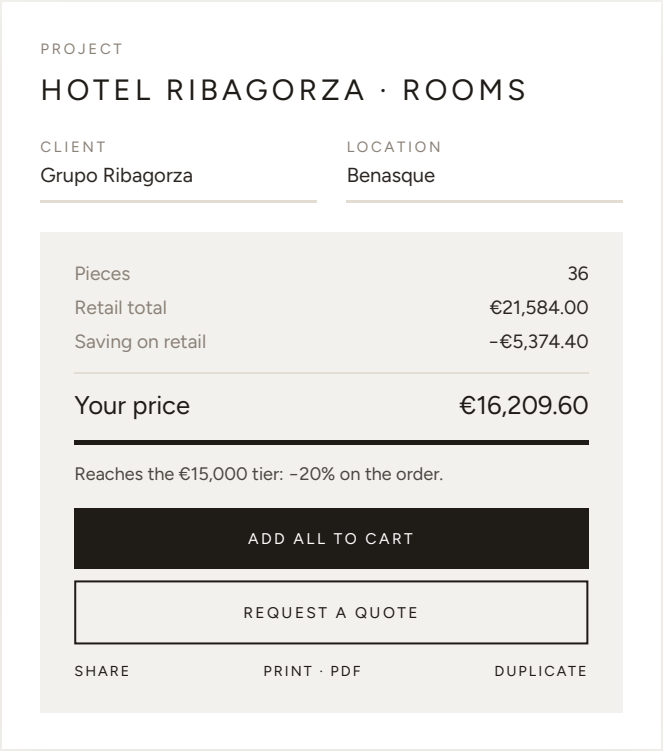
PROJECTS

Your pieces by site or client, with totals, order tier, notes and a link to share.

ONE PROJECT PER SITE

Save pieces by site or by client as you browse. Each project adds up your trade price, shows which order tier it reaches and goes to the cart, to a quote or to your client in one step.





01
SAVE

On every product, “Save to project”. Pick one or several, or create a new one with the site name.

02
ORGANISE

Client, location, project notes and a note per piece: room, finish, size.

03
CALCULATE

Retail total, your price and the saving. A bar shows how far you are from −15% and −20%.

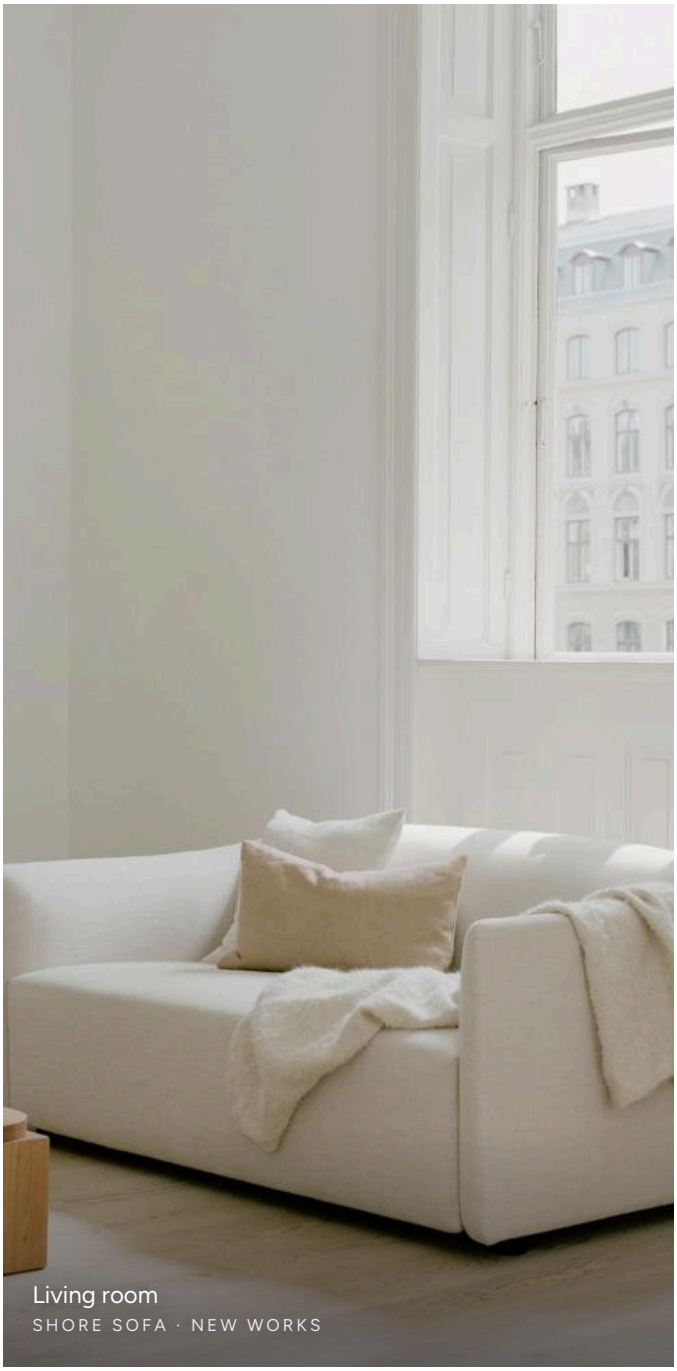
04
MOVE

All to the cart, request a quote, print to PDF or send the link to your client or team.

No separate spreadsheets: the same project is your selection, your quote and your order.

SPACES WITH MOOD.

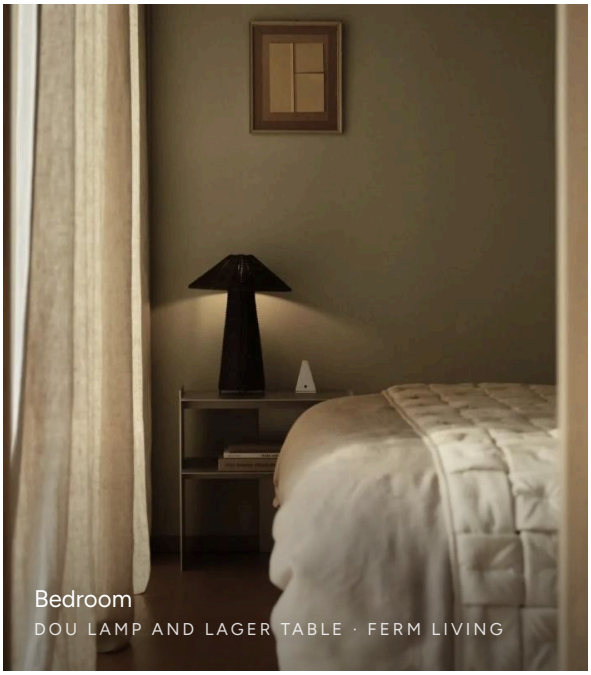
Pieces from our catalogue, as we propose them for homes, restaurants and hotels.



Living room
SHORE SOFA · NEW WORKS



Dining room
WOODEN TABLE AND UPHOLSTERED CHAIRS



Bedroom
DOU LAMP AND LAGER TABLE · FERM LIVING

FREQUENTLY ASKED QUESTIONS

Who can join?

Interior designers, architects, decorators, studios, developers, hotels and restaurants. We ask for a VAT number and your website or Instagram.

How is my discount calculated?

Trade price: −10 % off the website price. Per order: −15 % from €6,000 and −20 % from €15,000, on the whole order, applied in the cart and at checkout.

Can I order pieces not on the website?

Yes. We handle each brand's full catalogue, also made to order, with real lead times.

Do you ship outside Spain?

Yes: Portugal, France, Italy, Germany, Switzerland, Belgium, the Netherlands and the UK.

Can I visit the showroom with my client?

Of course. Book an appointment and we will welcome you in Navarra.

Can several people from my studio buy?

Yes. Send us each name and email and we set them up within 24 h. Everyone logs in with their own code.



LET'S TALK WHENEVER YOU LIKE.

One person, from the first call to delivery.

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WEB
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APPLY
moodobjects.com/en/pages/programa-profesional

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